



## pLink Leadership

ACCELERATING POSITIVE CHANGE. IN A BIG WAY.



### Ranieka Weston

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GREAT MINDS  
DISCUSS IDEAS.  
AVERAGE MINDS  
DISCUSS EVENTS,  
AND SMALL MINDS  
DISCUSS PEOPLE.

*Anonymous*

Ranieka brings her skills as an expert sales leader, canny talent development strategist, and trusted executive leadership coach to help clients identify and inhabit a path for personal and professional growth. She is passionate about leaders' success and works to help them connect to their talents and desired outcomes to achieve personal and professional growth through mindset and behavioral changes. She assists leaders at all levels in enhancing their self-awareness, developing their strengths, and increasing their effectiveness, ultimately in support of their organizations' financial success.

A seasoned Learning and Development expert, Ranieka leverages more than 20 years of experience in talent development, facilitation, and coaching. Her diverse experience includes business executive, board member, and talent leader. Drawing on this experience, she brings a unique perspective on critical issues facing leaders and teams. She has worked in Operations, Sales, and Human Resources at four leading global companies: Chubb Insurance Group, Eli Lilly, Astra Zeneca, and United Therapeutics. While working as a sales leader, Ranieka realized the importance of accountability and problem-solving, and attaining her stretch goals was critical to her remarkable success. Her passion for the development of others led her to a career transition into leadership development. Rather than measure her success in sales performance, she chose to hone and amplify her ability to close employees' skill gaps, increase employee engagement, and build programs to produce effective leaders.

As her new career flourished, she became first the Assistant Director of Commercial Learning and Development and then rose to the roles of VP of Talent Management and Head of Corporate Training. She has led large enterprise change initiatives, stayed ahead of rapidly changing industry trends, and built leadership capability and skills for the future. Ranieka thus developed keen insight into the leadership skills needed to lead in the volatile, uncertain, complex, and often ambiguous landscape that we live and work in today.

Ranieka is an Associate Certified Coach through the International Coaching Federation (ICF) and a John Maxwell Team certified coach, speaker, and trainer. She is also an SHRM-SCP certified HR professional. Ranieka earned her masters degree in Strategic Communication and Leadership from Seton Hall University and her bachelors in Business Administration from Florida A&M University.

Ranieka currently lives in Maryland with her two sons and her fiancé. A fan of classic R&B and jazz, she enjoys unwinding to music and dancing with friends. She also enjoys any chance to get away to the spa.